

Benefits of Certification

Earning the CLP credential:

- Establishes credibility among your colleagues and peers;
- Shows that you understand and utilize the latest industry practices;
- Fulfills personal and professional goals for career development and opens up more opportunities in your career for advancement and job mobility;
- Recognizes your experience and qualifications as well as your commitment to continuing education and professional development; and
- Demonstrates your commitment to the licensing profession as a career.

“Professional certification is important for the next generation of professionals and I can now say from personal experience that the CLP exam is a good test and it can and will be an important professional certification for our industry.”

— Robin Rasor, MS, CLP
President, Association of University
Technology Managers (AUTM) and
Director of Licensing, University of
Michigan

“Earning and maintaining your designation as a Certified Licensing Professional will distinguish you in the licensing industry as someone with experience and knowledge. Our Office now requires that new senior licensing associates be CLP-certified or eligible to take the exam.”

— Wes Blakeslee, CLP
Executive Director,
Johns Hopkins Technology Transfer
at Johns Hopkins University

“At Merck we embrace the CLP designation as a mark of distinction. We already have 12 Certified Licensing Professionals at Merck and we expect to increase this number significantly over time.”

— Barbara Yanni, CLP
Vice President and Chief Licensing Officer
Merck & Co., Inc.

Contact Information

For more information, email
clpinfo@licensingcertification.org.

Visit the CLP web site at www.licensingcertification.org
for updates and additional information.

CLPTM
CERTIFIED LICENSING PROFESSIONAL

Elevating the Licensing Profession through Knowledge and Standards

CLPTM
CERTIFIED LICENSING PROFESSIONAL



Knowledge



Standards



Excellence

Knowledge. Standards. Excellence.

The Certified Licensing Professional™ (CLP) program distinguishes professionals with at least three years of experience in the fields of licensing, business development and commercialization of intellectual property. More than 800 individuals involved in patenting, marketing, valuation, IP law, negotiation, and intellectual asset management have the CLP certification. Take the next step in your career and earn the CLP credential.

CLP Inc. is an independent non-profit organization governed by a Board of Governors comprised of representatives from industry and organizations such as AUTM (Association of University Technology Transfer Managers), BIO (Biotechnology Industry Organization) and LES (Licensing Executives Society).



Who should take the CLP Exam?

The CLP credential is relevant for professionals who are focused on the multi-disciplinary aspects of licensing. Candidates must have a bachelor's degree or higher from an accredited university and at least three years of professional experience in the licensing field.

CLP Examination Content & Preparation

The three-hour examination consists of 150 multiple-choice questions covering eight major performance domains including:

1. Strategy
2. Intellectual Property Protection
3. Opportunity Assessment and Development
4. Valuation
5. Marketing
6. Agreement Development and Drafting
7. Negotiation
8. Agreement Management

A detailed test content outline is available online at www.licensingcertification.org.

The CLP Web site includes a list of test-taking tips, study references and courses that may help you prepare for the CLP Exam.

Application & Fees

The application fee is \$995, which includes two testing opportunities within a 13-month period. Applicants also have access to a free online practice test with 50 sample questions. Visit www.licensingcertification.org to apply online for the CLP exam today.

Scheduling an Exam

The exam is offered during two, month-long windows (April and October) each year.

Recertification

The CLP credential is recognized for a period of three years. CLP certificants can maintain their CLP credential by earning at least 40 hours of continuing education (CE) credits in the three-year certification period. Candidates can earn CE credits can be earned from a variety of activities including attendance at industry events, presenting, writing, teaching, etc.